

The Business of Ship Broking:

Alumni David tells us more:

I finished my A-Levels at RMGS back in 2002, and I am now a shipbroker for Clarksons Platou (<https://www.clarksons.com/>) in London. Clarksons is the world's leading provider of integrated shipping services with offices across 23 countries worldwide.

In the simplest of terms, a shipbroker is a person who is responsible for the transport of goods by sea. The role of a shipbroker is to act as an intermediary between the owner of a ship and the person who wishes to have their goods freighted by that ship. Shipbrokers are required to deal with clients and markets throughout the world and therefore, our role requires us to be available on a 24-7 basis.

Although many universities offer formal Shipping Business Degree courses, many shipbrokers have simply learned and honed their crafts during their work and experience. However, the industry as a whole does have a regulatory body which ensures that the highest standards of legal, ethical and environmental practices are adhered to. This body is called **The Institute of Chartered Shipbrokers** and their role, in addition to regulating the industry and the various shipping companies who operate within it, is to offer a variety of advanced qualifications.

Some useful websites which may assist RMGS students interested in the maritime sector are:

SPNL - <https://spnl.co.uk/> - education / networking

Baltic Exchange - <https://www.balticexchange.com/en/index.html> - maritime data source for settlement of physical and derivative contracts

Maritime Industry Foundation - <https://www.maritimeinfo.org/> - education / training

Institute of Chartered Shipbrokers - <https://www.ics.org.uk/> - education / training

Maritime London - <https://www.maritimelondon.com/> - promoting Maritime industry within UK

Recruitment: Callum Beaumont - <https://www.cordellbeaumont.com/> ; <https://spinnaker-global.com/> ; <https://www.faststream.com/> ; <https://www.halcyonrecruitment.com/>

David will be providing us with a short careers video on his role for those who are keen to know more.